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SMT/Grade: 5/B

Subject: HR Management-1

No	Scope of Material	Definition
1	Human Resource Management (MSDM)	Recognition of the importance of the organization's workforce as Human resources to realize organizational goals; it is also the use of several functions and activities to ensure that human resources are used effectively and fairly for the benefit of individuals, organizations, and communities. (Iskandar et al., 2019)
2	Leadership	Leadership refers to influencing the activities of members of the organization by combining creativity and innovation and influencing the interaction between employees and superiors.(Sabran et al., 2022)
3	Performance	Performance is defined as the quality and quantity of a product or service produced (Mangkunegara, 2007) and is the result of individual work in achieving predetermined job requirements (Imron, 2018).(Ekowati et al., 2021)
4	Endogenous Growth Assumptions	An educated workforce will be better at creating, implementing, and behaving to adopt new technologies that can generate economic growth. (Soegiarto et al., 2022)
5	Marshallian Request Function	The amount of consumption or demand for a consumer is influenced by the price level of the commodity, the price of other commodities, and income. (Sari & Adawiyah, 2019)

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